

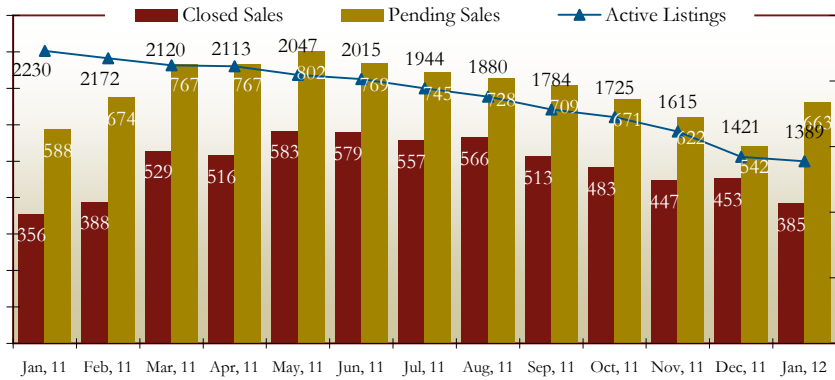


www.Group-One.com
(208) 939-8000

Existing Home Statistics

Report Date: January, 2012 **Area:** Ada County
Report Criteria: Single Family, Single Family Acreage (max 2 Acr), Condo, Townhouse
 Minimum: 1bed, 1bath, \$2000 asking price **Age:** <1 - 50+ years

Inventory Trends



Inventory Analysis



| Price in 1000's | Active Listings as of 2/07/12 | Pending Sales as of 2/07/12 | Closed Sales ¹ | | | | Months ² of Supply | Average based on Closed Sales ¹ | | | | |
|----------------------|----------------------------------|--------------------------------|---------------------------|-------------|-------------|-------------|----------------------------------|--------------------------------------------|----------------|--------------|--------------|----------------|
| | | | 30 Days | 90 Days | 6 Mths | 12 Mths | | List Price | Sold Price | Difference | Sq Ft | Price per SqFt |
| <\$150K | 655 | 393 | 249 | 796 | 1700 | 3589 | 2.2 | 104,143 | 102,506 | 98.4% | 1,499 | 68.40 |
| \$150 - \$199K | 267 | 119 | 61 | 217 | 513 | 1046 | 3.1 | 173,977 | 170,853 | 98.2% | 2,153 | 79.37 |
| \$200 - \$249K | 140 | 65 | 24 | 109 | 261 | 547 | 3.1 | 228,643 | 222,979 | 97.5% | 2,491 | 89.53 |
| \$250 - \$299K | 92 | 32 | 17 | 62 | 144 | 314 | 3.5 | 279,429 | 271,474 | 97.2% | 2,842 | 95.54 |
| \$300 - \$349K | 58 | 20 | 11 | 36 | 85 | 183 | 3.8 | 333,031 | 323,119 | 97.0% | 3,104 | 104.08 |
| \$350 - \$399K | 40 | 14 | 9 | 23 | 46 | 92 | 5.2 | 386,160 | 373,397 | 96.7% | 3,545 | 105.32 |
| \$400 - \$499K | 49 | 11 | 5 | 16 | 39 | 86 | 6.8 | 466,639 | 446,651 | 95.7% | 3,892 | 114.76 |
| \$500 - \$599K | 39 | 6 | 6 | 16 | 31 | 61 | 7.7 | 566,603 | 545,326 | 96.2% | 4,429 | 123.14 |
| \$600 - \$799K | 27 | 1 | 3 | 7 | 20 | 35 | 9.3 | 734,091 | 694,658 | 94.6% | 4,210 | 165.01 |
| \$800 - \$999K | 8 | 2 | 0 | 2 | 5 | 13 | 7.4 | 906,054 | 858,614 | 94.8% | 5,737 | 149.67 |
| >1M | 14 | 0 | 0 | 1 | 2 | 2 | 84.0 | 1,372,450 | 1,225,000 | 89.3% | 4,976 | 246.18 |
| Total | 1389 | 663 | 385 | 1285 | 2846 | 5968 | 2.8 | 163,685 | 159,857 | 97.7% | 1,946 | \$82.17 |
| Average Price | \$216,681 | \$161,908 | | | | 159,857 | - | | | | | |
| Median Price | \$157,400 | \$134,500 | | | | 130,975 | - | | | | | |

¹ Closed Sales from 2-01-11 to 1-31-12

² Months of Supply = Active Listings / Average # closed sales each month over past 12 months.