

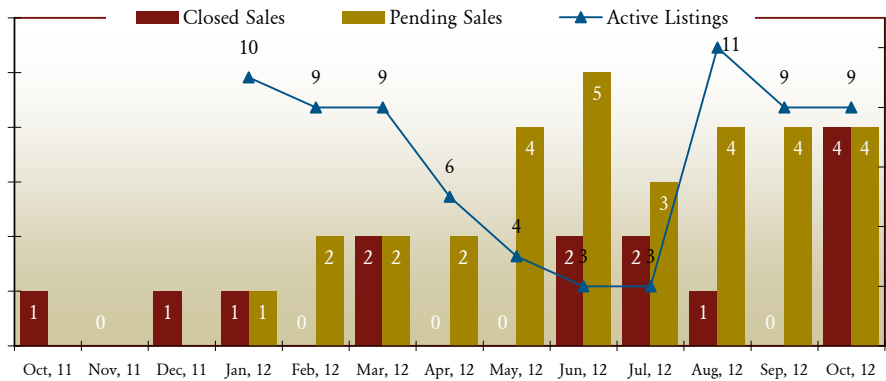


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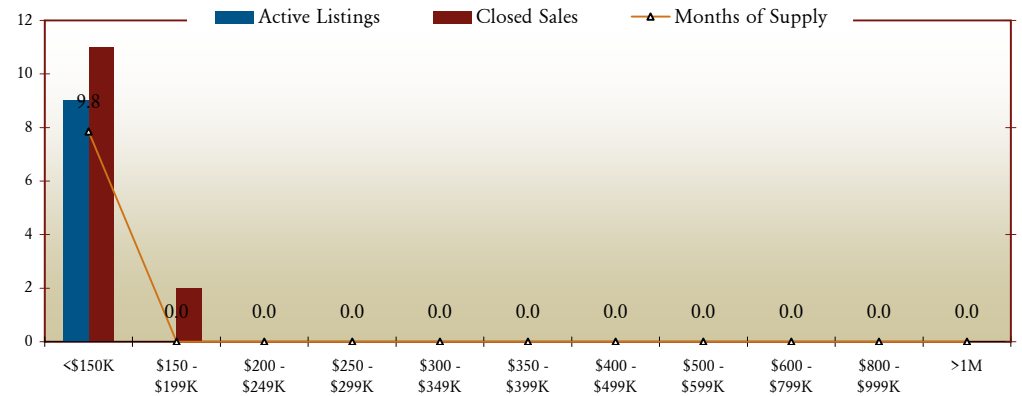
## Community Statistics, New Construction

**Report Date:** October, 2012      **Subdivision:** Pine Tree Village  
**Report Criteria:** Single Family, Single Family Acreage (max 2 Acr), Condo, Townhouse  
 Minimum: 1bed, 1bath, \$2000 asking price      **Age:** New, To Be Built, Under Construction

**Inventory Trends**



**Inventory Analysis**



| Price in<br>1000's   | Active Listings<br>as of 11/06/12 | Pending Sales<br>as of 11/06/12 | Closed Sales <sup>1</sup> |          |          |           | Months <sup>2</sup><br>of Supply | Average based on Closed Sales <sup>1</sup> |                |              |              |                 |
|----------------------|-----------------------------------|---------------------------------|---------------------------|----------|----------|-----------|----------------------------------|--|----------------|--------------|--------------|-----------------|
|                      |                                   |                                 | 30 Days                   | 90 Days  | 6 Mths   | 12 Mths   |                                  | List Price                                 | Sold Price     | Difference   | Sq Ft        | Price per Sq Ft |
| <\$150K              | 9                                 | 3                               | 0                         | 4        | 7        | 11        | 9.8                              | 139,000                                    | 138,389        | 99.6%        | 1,379        | 100.33          |
| \$150 - \$199K       | 0                                 | 1                               | 0                         | 1        | 2        | 2         | 0.0                              | 151,900                                    | 152,975        | 100.7%       | 1,500        | 101.98          |
| \$200 - \$249K       | 0                                 | 0                               | 0                         | 0        | 0        | 0         | 0.0                              | 0  | 0              |              | 0            |                 |
| \$250 - \$299K       | 0                                 | 0                               | 0                         | 0        | 0        | 0         | 0.0                              | 0  | 0              |              | 0            |                 |
| \$300 - \$349K       | 0                                 | 0                               | 0                         | 0        | 0        | 0         | 0.0                              | 0  | 0              |              | 0            |                 |
| \$350 - \$399K       | 0                                 | 0                               | 0                         | 0        | 0        | 0         | 0.0                              | 0  | 0              |              | 0            |                 |
| \$400 - \$499K       | 0                                 | 0                               | 0                         | 0        | 0        | 0         | 0.0                              | 0  | 0              |              | 0            |                 |
| \$500 - \$599K       | 0                                 | 0                               | 0                         | 0        | 0        | 0         | 0.0                              | 0  | 0              |              | 0            |                 |
| \$600 - \$799K       | 0                                 | 0                               | 0                         | 0        | 0        | 0         | 0.0                              | 0  | 0              |              | 0            |                 |
| \$800 - \$999K       | 0                                 | 0                               | 0                         | 0        | 0        | 0         | 0.0                              | 0  | 0              |              | 0            |                 |
| >1M                  | 0                                 | 0                               | 0                         | 0        | 0        | 0         | 0.0                              | 0  | 0              |              | 0            |                 |
| <b>Total</b>         | <b>9</b>                          | <b>4</b>                        | <b>0</b>                  | <b>5</b> | <b>9</b> | <b>13</b> | <b>8.3</b>                       | <b>140,985</b>                             | <b>140,633</b> | <b>99.8%</b> | <b>1,398</b> | <b>\$100.60</b> |
| <b>Average Price</b> | \$134,456                         | \$139,650                       |                           |          |          |           |                                  |  |                |              |              |                 |
| <b>Median Price</b>  |                                   |                                 |                           |          |          |           |                                  |  |                |              |              |                 |

<sup>1</sup> Closed Sales from 11-01-11 to 10-31-12

<sup>2</sup> Months of Supply = Active Listings / Average # closed sales each month over past 12 months.