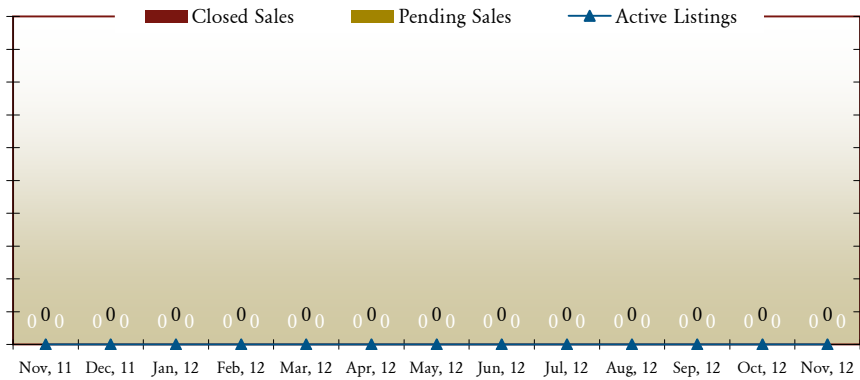


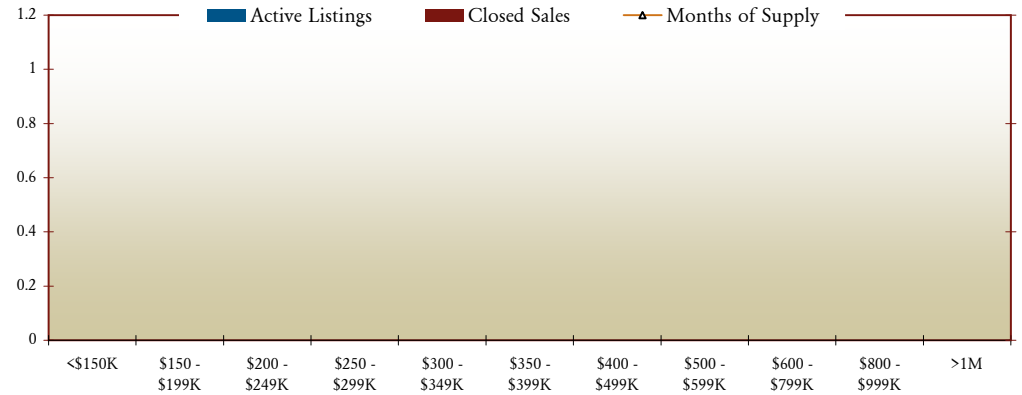
## New Construction Statistics

**Report Date:** November, 2012      **Area:** 1265, Melba  
**Report Criteria:** Single Family, Single Family Acreage (max 2 Acr), Condo, Townhouse  
**Minimum:** 1bed, 1bath, \$2000 asking price      **Age:** New, TBB, Under Const.

**Inventory Trends**



**Inventory Analysis**



| Price in<br>1000's   | Active Listings<br>as of 12/06/12 | Pending Sales<br>as of 12/06/12 | Closed Sales <sup>1</sup> |         |        |         | Months <sup>2</sup><br>of Supply | Average based on Closed Sales <sup>1</sup> |            |            |       |                |
|----------------------|-----------------------------------|---------------------------------|---------------------------|---------|--------|---------|----------------------------------|--|------------|------------|-------|----------------|
|                      |                                   |                                 | 30 Days                   | 90 Days | 6 Mths | 12 Mths |                                  | List Price                                 | Sold Price | Difference | Sq Ft | Price per SqFt |
| <\$150K              |                                   |                                 |                           |         |        |         |                                  |  |            |            |       |                |
| \$150 - \$199K       |                                   |                                 |                           |         |        |         |                                  |  |            |            |       |                |
| \$200 - \$249K       |                                   |                                 |                           |         |        |         |                                  |  |            |            |       |                |
| \$250 - \$299K       |                                   |                                 |                           |         |        |         |                                  |  |            |            |       |                |
| \$300 - \$349K       |                                   |                                 |                           |         |        |         |                                  |  |            |            |       |                |
| \$350 - \$399K       |                                   |                                 |                           |         |        |         |                                  |  |            |            |       |                |
| \$400 - \$499K       |                                   |                                 |                           |         |        |         |                                  |  |            |            |       |                |
| \$500 - \$599K       |                                   |                                 |                           |         |        |         |                                  |  |            |            |       |                |
| \$600 - \$799K       |                                   |                                 |                           |         |        |         |                                  |  |            |            |       |                |
| \$800 - \$999K       |                                   |                                 |                           |         |        |         |                                  |  |            |            |       |                |
| >1M                  |                                   |                                 |                           |         |        |         |                                  |  |            |            |       |                |
| <b>Total</b>         |                                   |                                 |                           |         |        |         |                                  |  |            |            |       |                |
| <b>Average Price</b> |                                   |                                 |                           |         |        |         |                                  |  |            |            |       |                |
| <b>Median Price</b>  | \$0                               | \$0                             |                           |         |        | 0       | -                                |  |            |            |       |                |

<sup>1</sup> Closed Sales from 12-01-11 to 11-30-12

<sup>2</sup> Months of Supply = Active Listings / Average # closed sales each month over past 12 months.