

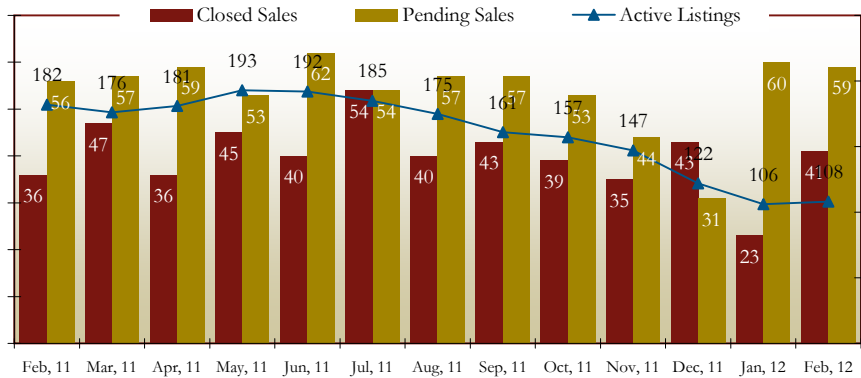


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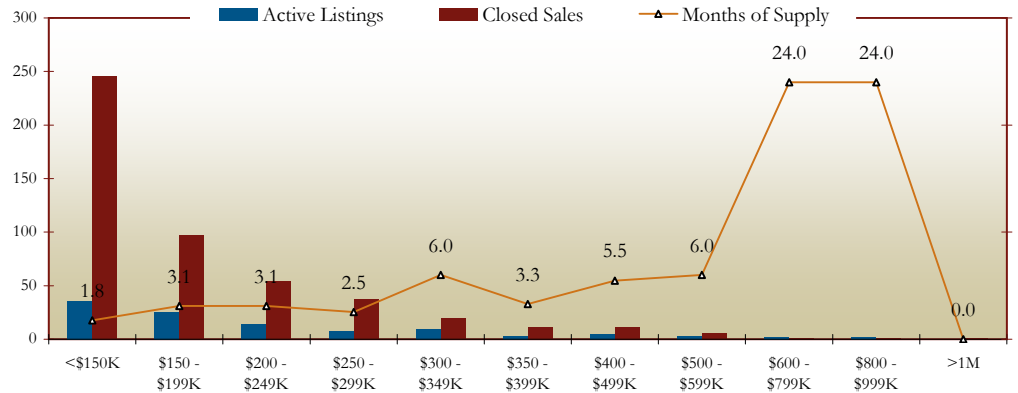
## Existing Home Statistics

**Report Date:** February, 2012      **Area:** 300, SE Boise  
**Report Criteria:** Single Family, Single Family Acreage (max 2 Acr), Condo, Townhouse  
 Minimum: 1bed, 1bath, \$2000 asking price      **Age:** <1 - 50+ years

**Inventory Trends**



**Inventory Analysis**



Price in 1000's	Active Listings as of 3/06/12	Pending Sales as of 3/06/12	Closed Sales <sup>1</sup>				Months <sup>2</sup> of Supply	Average based on Closed Sales <sup>1</sup>				
			30 Days	90 Days	6 Mths	12 Mths		List Price	Sold Price	Difference	Sq Ft	Price per SqFt
<\$150K	36	34	25	61	123	246	1.8	112,294	109,635	97.6%	1,319	83.13
\$150 - \$199K	25	14	9	16	37	97	3.1	176,883	171,989	97.2%	1,708	100.69
\$200 - \$249K	14	3	3	12	23	54	3.1	226,531	220,967	97.5%	2,063	107.11
\$250 - \$299K	8	2	1	3	10	38	2.5	285,762	274,560	96.1%	2,430	112.97
\$300 - \$349K	10	2	2	9	13	20	6.0	337,929	323,235	95.7%	2,741	117.92
\$350 - \$399K	3	2	1	3	8	11	3.3	375,672	370,364	98.6%	2,895	127.95
\$400 - \$499K	5	2	0	1	5	11	5.5	433,986	421,045	97.0%	3,446	122.17
\$500 - \$599K	3	0	0	2	3	6	6.0	542,206	545,125	100.5%	3,404	160.15
\$600 - \$799K	2	0	0	0	1	1	24.0	830,000	765,000	92.2%	3,650	209.59
\$800 - \$999K	2	0	0	0	0	1	24.0	850,000	860,000	101.2%	3,788	227.03
>1M	0	0	0	0	1	1	0.0	1,495,000	1,400,000	93.6%	5,000	280.00
<b>Total</b>	<b>108</b>	<b>59</b>	<b>41</b>	<b>107</b>	<b>224</b>	<b>486</b>	<b>2.7</b>	<b>185,100</b>	<b>179,907</b>	<b>97.2%</b>	<b>1,750</b>	<b>\$102.78</b>
<b>Average Price</b>	\$234,850	\$161,601				179,907	-					
<b>Median Price</b>	\$189,450	\$136,650				149,900	-					

<sup>1</sup> Closed Sales from 3-01-11 to 2-29-12

<sup>2</sup> Months of Supply = Active Listings / Average # closed sales each month over past 12 months.