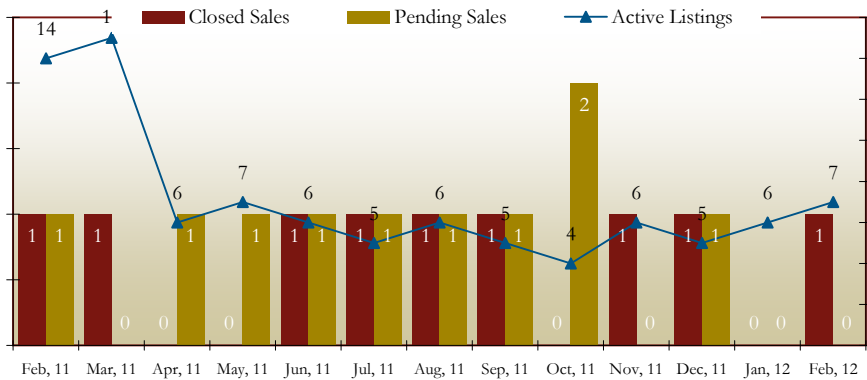


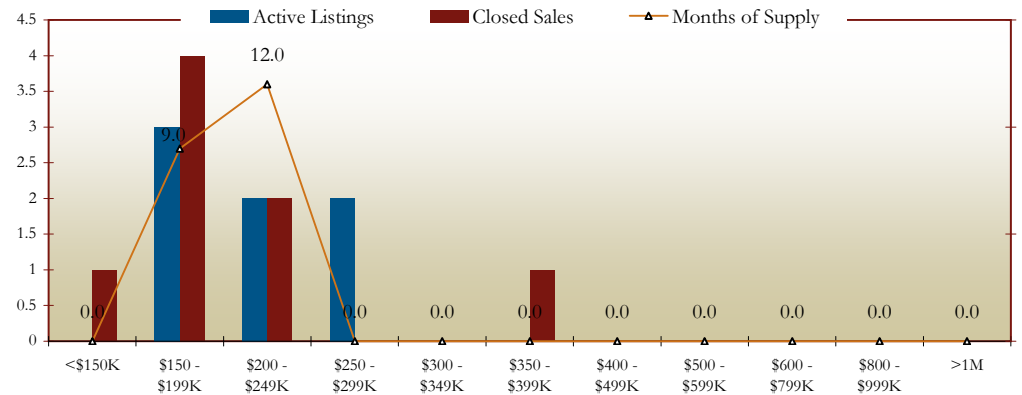
New Construction Statistics

Report Date: February, 2012 **Area:** 500, S Boise
Report Criteria: Single Family, Single Family Acreage (max 2 Acr), Condo, Townhouse
 Minimum: 1bed, 1bath, \$2000 asking price **Age:** New, TBB, Under Const.

Inventory Trends



Inventory Analysis



| Price in 1000's | Active Listings as of 3/06/12 | Pending Sales as of 3/06/12 | Closed Sales ¹ | | | | Months ² of Supply | Average based on Closed Sales ¹ | | | | |
|----------------------|-------------------------------|-----------------------------|---------------------------|----------|----------|----------|-------------------------------|--|----------------|--------------|--------------|----------------|
| | | | 30 Days | 90 Days | 6 Mths | 12 Mths | | List Price | Sold Price | Difference | Sq Ft | Price per SqFt |
| <\$150K | 0 | | 1 | 1 | 1 | 1 | 0.0 | 141,990 | 135,995 | 95.8% | 1,344 | 101.19 |
| \$150 - \$199K | 3 | | 0 | 0 | 1 | 4 | 9.0 | 171,885 | 169,778 | 98.8% | 1,739 | 97.63 |
| \$200 - \$249K | 2 | | 0 | 1 | 2 | 2 | 12.0 | 253,900 | 242,500 | 95.5% | 2,529 | 95.89 |
| \$250 - \$299K | 2 | | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | | 0 | |
| \$300 - \$349K | 0 | | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | | 0 | |
| \$350 - \$399K | 0 | | 0 | 0 | 0 | 1 | 0.0 | 375,000 | 387,220 | 103.3% | 3,660 | 105.80 |
| \$400 - \$499K | 0 | | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | | 0 | |
| \$500 - \$599K | 0 | | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | | 0 | |
| \$600 - \$799K | 0 | | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | | 0 | |
| \$800 - \$999K | 0 | | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | | 0 | |
| >1M | 0 | | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | | 0 | |
| Total | 7 | | 1 | 2 | 4 | 8 | 10.5 | 214,041 | 210,916 | 98.5% | 2,127 | \$99.15 |
| Average Price | \$222,239 | | | | | | - | | | | | |
| Median Price | \$214,900 | \$0 | | | | | - | | | | | |

¹ Closed Sales from 3-01-11 to 2-29-12

² Months of Supply = Active Listings / Average # closed sales each month over past 12 months.