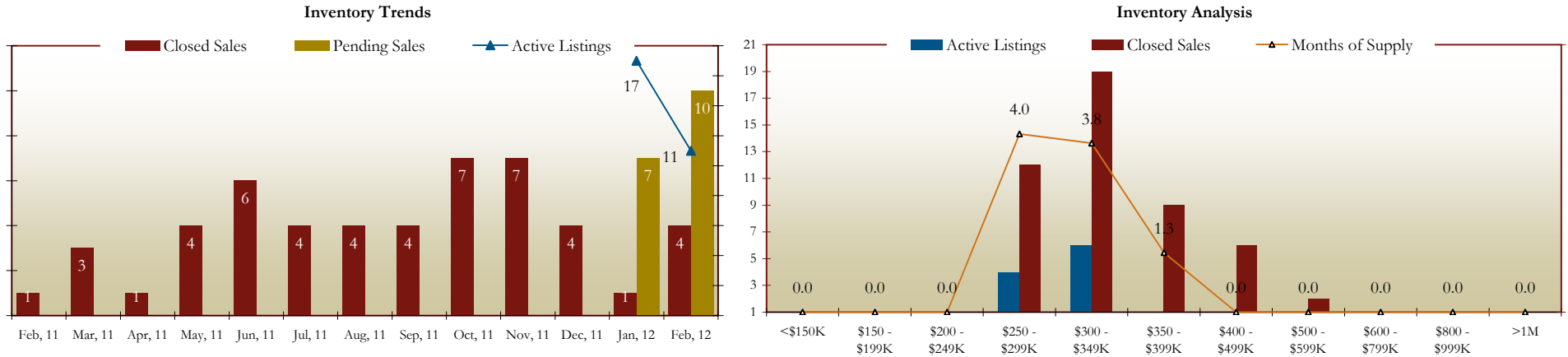


Community Statistics, New Construction

Report Date: February, 2012 **Subdivision:** Harris Ranch
Report Criteria: Single Family, Single Family Acreage (max 2 Acr), Condo, Townhouse
 Minimum: 1bed, 1bath, \$2000 asking price **Age:** New, To Be Built, Under Construction



| Price in 1000's | Active Listings as of 3/06/12 | Pending Sales as of 3/06/12 | Closed Sales ¹ | | | | Months ² of Supply | Average based on Closed Sales ¹ | | | | |
|----------------------|----------------------------------|--------------------------------|---------------------------|----------|-----------|-----------|----------------------------------|--|----------------|---------------|--------------|-----------------|
| | | | 30 Days | 90 Days | 6 Mths | 12 Mths | | List Price | Sold Price | Difference | Sq Ft | Price per Sq Ft |
| <\$150K | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | | 0 | |
| \$150 - \$199K | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | | 0 | |
| \$200 - \$249K | 0 | 0 | 0 | 0 | 0 | 1 | 0.0 | 248,900 | 248,090 | 99.7% | 1,506 | 164.73 |
| \$250 - \$299K | 4 | 5 | 3 | 3 | 8 | 12 | 4.0 | 286,010 | 286,010 | 100.0% | 2,018 | 141.72 |
| \$300 - \$349K | 6 | 1 | 1 | 5 | 12 | 19 | 3.8 | 318,012 | 318,012 | 100.0% | 2,292 | 138.78 |
| \$350 - \$399K | 1 | 0 | 0 | 1 | 4 | 9 | 1.3 | 371,690 | 371,690 | 100.0% | 2828 | 131.42 |
| \$400 - \$499K | 0 | 4 | 0 | 0 | 1 | 6 | 0.0 | 448,913 | 458,960 | 102.2% | 3,404 | 134.83 |
| \$500 - \$599K | 0 | 0 | 0 | 0 | 2 | 2 | 0.0 | 532,800 | 523,150 | 98.2% | 3,689 | 141.81 |
| \$600 - \$799K | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | | 0 | |
| \$800 - \$999K | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | | 0 | |
| >1M | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | | 0 | |
| Total | 11 | 10 | 4 | 9 | 27 | 49 | 2.7 | 342,386 | 344,212 | 100.5% | 2,487 | \$138.42 |
| Average Price | \$303,109 | \$319,294 | | | | 344,212 | - | | | | | |
| Median Price | | | | | | | | | | | | |

¹ Closed Sales from 3-01-11 to 2-29-12

² Months of Supply = Active Listings / Average # closed sales each month over past 12 months.