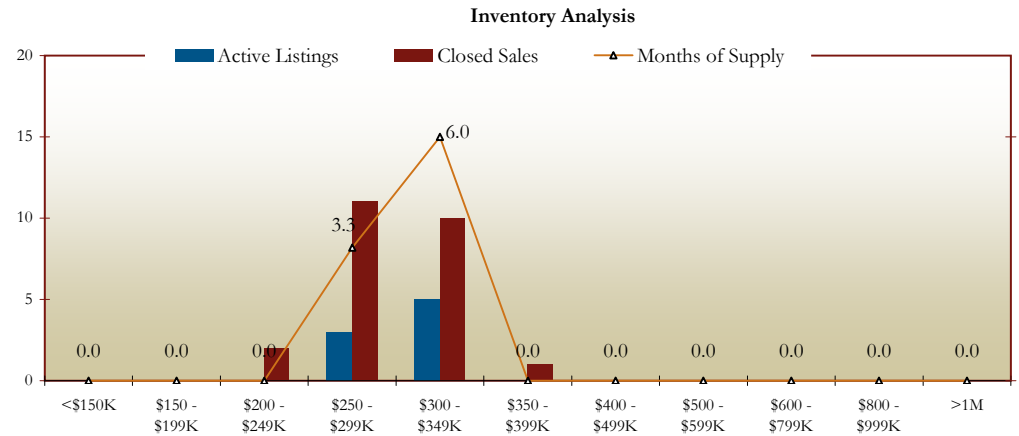
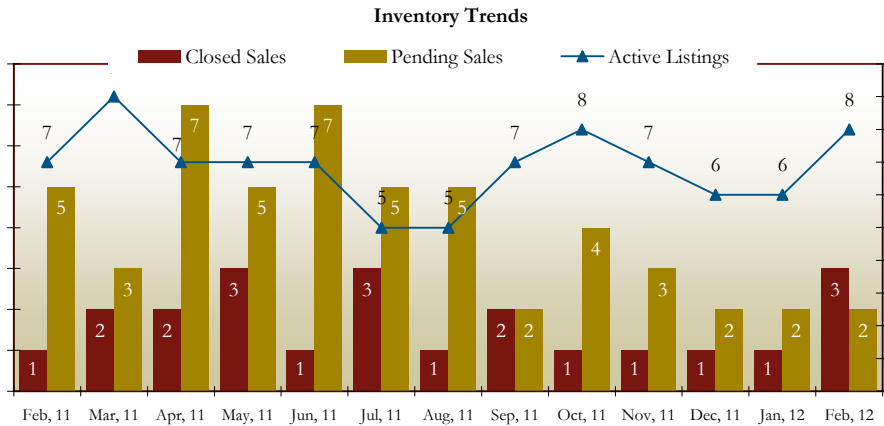




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## Community Statistics, New Construction

**Report Date:** February, 2012      **Subdivision:** Saguario Canyon  
**Report Criteria:** Single Family, Single Family Acreage (max 2 Acr), Condo, Townhouse  
 Minimum: 1bed, 1bath, \$2000 asking price      **Age:** New, To Be Built, Under Construction



| Price in<br>1000's   | Active Listings<br>as of 3/06/12 | Pending Sales<br>as of 3/06/12 | Closed Sales <sup>1</sup> |          |           |           | Months <sup>2</sup><br>of Supply | Average based on Closed Sales <sup>1</sup> |                |              |              |                 |
|----------------------|----------------------------------|--------------------------------|---------------------------|----------|-----------|-----------|----------------------------------|--|----------------|--------------|--------------|-----------------|
|                      |                                  |                                | 30 Days                   | 90 Days  | 6 Mths    | 12 Mths   |                                  | List Price                                 | Sold Price     | Difference   | Sq Ft        | Price per SqFt  |
| <\$150K              | 0                                | 0                              | 0                         | 0        | 0         | 0         | 0.0                              | 0  | 0              |              | 0            |                 |
| \$150 - \$199K       | 0                                | 0                              | 0                         | 0        | 0         | 0         | 0.0                              | 0  | 0              |              | 0            |                 |
| \$200 - \$249K       | 0                                | 1                              | 0                         | 1        | 1         | 2         | 0.0                              | 229,550                                    | 224,000        | 97.6%        | 2,351        | 95.28           |
| \$250 - \$299K       | 3                                | 1                              | 1                         | 2        | 5         | 11        | 3.3                              | 270,727                                    | 270,727        | 100.0%       | 2,371        | 114.20          |
| \$300 - \$349K       | 5                                | 0                              | 1                         | 2        | 5         | 10        | 6.0                              | 327,982                                    | 327,982        | 100.0%       | 3,088        | 106.23          |
| \$350 - \$399K       | 0                                | 0                              | 1                         | 1        | 1         | 1         | 0.0                              | 382,401                                    | 382,401        | 100.0%       | 3415         | 111.98          |
| \$400 - \$499K       | 0                                | 0                              | 0                         | 0        | 0         | 0         | 0.0                              | 0  | 0              |              | 0            |                 |
| \$500 - \$599K       | 0                                | 0                              | 0                         | 0        | 0         | 0         | 0.0                              | 0  | 0              |              | 0            |                 |
| \$600 - \$799K       | 0                                | 0                              | 0                         | 0        | 0         | 0         | 0.0                              | 0  | 0              |              | 0            |                 |
| \$800 - \$999K       | 0                                | 0                              | 0                         | 0        | 0         | 0         | 0.0                              | 0  | 0              |              | 0            |                 |
| >1M                  | 0                                | 0                              | 0                         | 0        | 0         | 0         | 0.0                              | 0  | 0              |              | 0            |                 |
| <b>Total</b>         | <b>8</b>                         | <b>2</b>                       | <b>3</b>                  | <b>6</b> | <b>12</b> | <b>24</b> | <b>4.0</b>                       | <b>295,805</b>                             | <b>295,336</b> | <b>99.8%</b> | <b>2,711</b> | <b>\$108.93</b> |
| <b>Average Price</b> | \$311,788                        | \$259,900                      |                           |          |           | 295,336   | -                                |  |                |              |              |                 |
| <b>Median Price</b>  |                                  |                                |                           |          |           |           |                                  |  |                |              |              |                 |

<sup>1</sup> Closed Sales from 3-01-11 to 2-29-12

<sup>2</sup> Months of Supply = Active Listings / Average # closed sales each month over past 12 months.