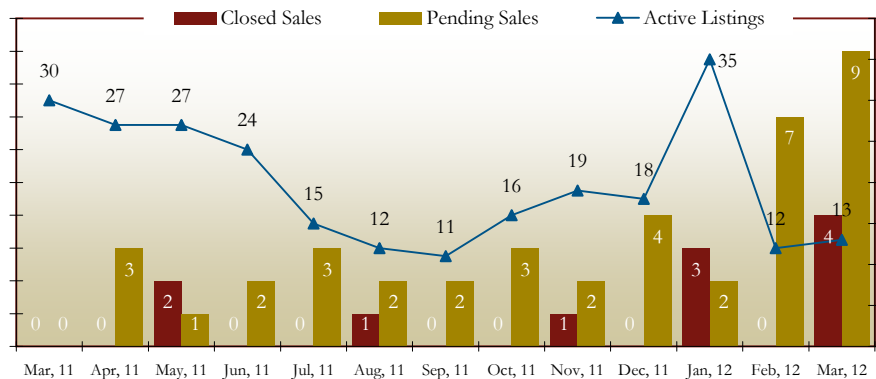


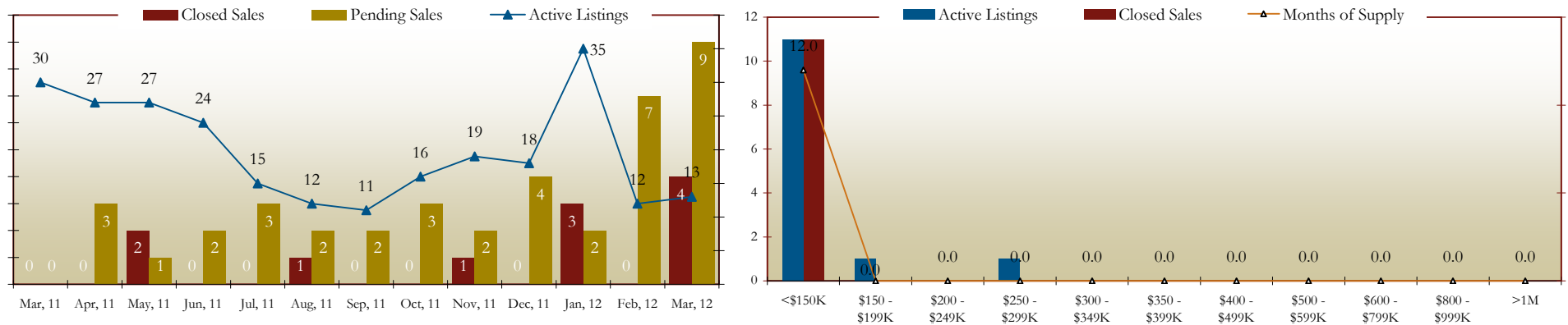
New Construction Statistics

Report Date: March, 2012 **Area:** 1275, NW Caldwell
Report Criteria: Single Family, Single Family Acreage (max 2 Acr), Condo, Townhouse
Minimum: 1bed, 1bath, \$2000 asking price **Age:** New, TBB, Under Const.

Inventory Trends



Inventory Analysis



Price in 1000's	Active Listings as of 4/06/12	Pending Sales as of 4/06/12	Closed Sales ¹				Months ² of Supply	Average based on Closed Sales ¹				
			30 Days	90 Days	6 Mths	12 Mths		List Price	Sold Price	Difference	Sq Ft	Price per SqFt
<\$150K	11	9	4	7	8	11	12.0	110,817	108,961	98.3%	1,823	59.79
\$150 - \$199K	1	0	0	0	0	0	0.0	0	0		0	
\$200 - \$249K	0	0	0	0	0	0	0.0	0	0		0	
\$250 - \$299K	1	0	0	0	0	0	0.0	0	0		0	
\$300 - \$349K	0	0	0	0	0	0	0.0	0	0		0	
\$350 - \$399K	0	0	0	0	0	0	0.0	0	0		0	
\$400 - \$499K	0	0	0	0	0	0	0.0	0	0		0	
\$500 - \$599K	0	0	0	0	0	0	0.0	0	0		0	
\$600 - \$799K	0	0	0	0	0	0	0.0	0	0		0	
\$800 - \$999K	0	0	0	0	0	0	0.0	0	0		0	
>1M	0	0	0	0	0	0	0.0	0	0		0	
Total	13	9	4	7	8	11	14.2	110,817	108,961	98.3%	1,823	\$59.79
Average Price	\$125,354	\$107,820										
Median Price	\$112,620	\$106,990										

¹ Closed Sales from 4-01-11 to 3-31-12

² Months of Supply = Active Listings / Average # closed sales each month over past 12 months.