

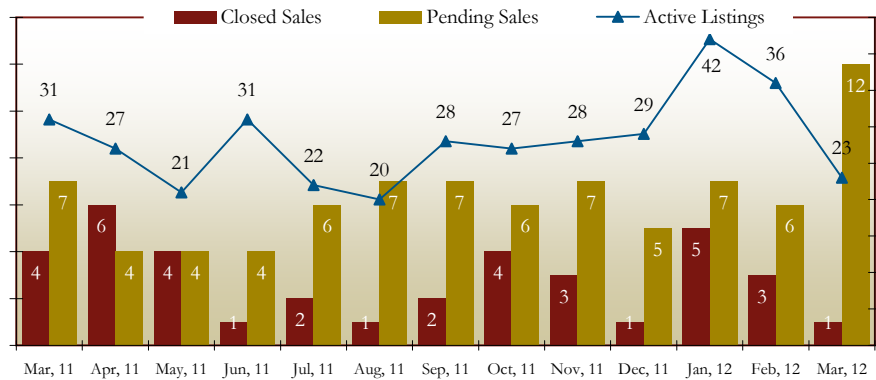


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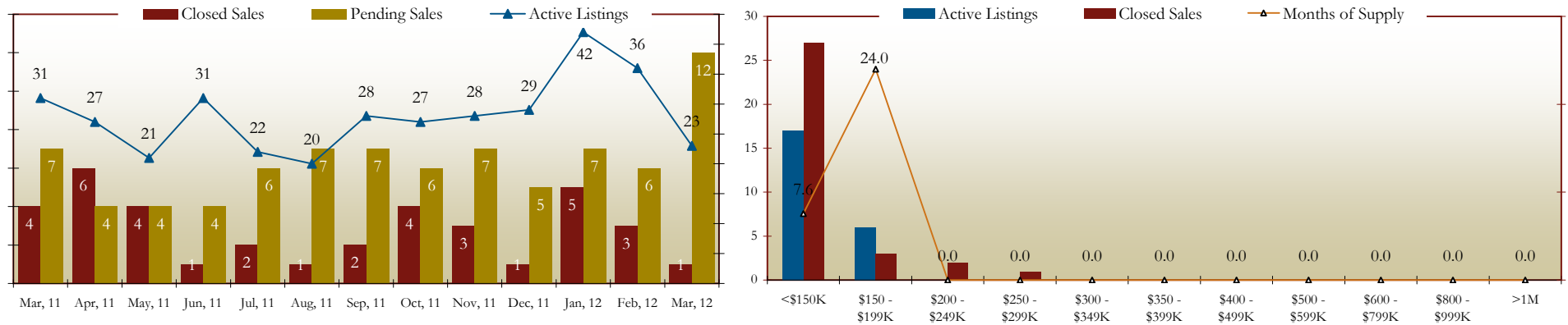
New Construction Statistics

Report Date: March, 2012 **Area:** 1280, SW Caldwell
Report Criteria: Single Family, Single Family Acreage (max 2 Acr), Condo, Townhouse
Minimum: 1bed, 1bath, \$2000 asking price **Age:** New, TBB, Under Const.

Inventory Trends



Inventory Analysis



Price in 1000's	Active Listings as of 4/06/12	Pending Sales as of 4/06/12	Closed Sales ¹				Months ² of Supply	Average based on Closed Sales ¹				
			30 Days	90 Days	6 Mths	12 Mths		List Price	Sold Price	Difference	Sq Ft	Price per SqFt
<\$150K	17	10	1	7	14	27	7.6	106,385	103,781	97.6%	1,655	62.72
\$150 - \$199K	6	2	0	2	3	3	24.0	185,917	181,600	97.7%	1,738	104.51
\$200 - \$249K	0	0	0	0	0	2	0.0	219,900	211,500	96.2%	2,260	93.60
\$250 - \$299K	0	0	0	0	0	1	0.0	249,000	255,051	102.4%	3,071	83.05
\$300 - \$349K	0	0	0	0	0	0	0.0	0	0		0	
\$350 - \$399K	0	0	0	0	0	0	0.0	0	0		0	
\$400 - \$499K	0	0	0	0	0	0	0.0	0	0		0	
\$500 - \$599K	0	0	0	0	0	0	0.0	0	0		0	
\$600 - \$799K	0	0	0	0	0	0	0.0	0	0		0	
\$800 - \$999K	0	0	0	0	0	0	0.0	0	0		0	
>1M	0	0	0	0	0	0	0.0	0	0		0	
Total	23	12	1	9	17	33	8.4	124,817	121,968	97.7%	1,742	\$70.02
Average Price	\$133,648	\$120,979				121,968	-					
Median Price	\$135,990	\$104,990				107,500	-					

¹ Closed Sales from 4-01-11 to 3-31-12

² Months of Supply = Active Listings / Average # closed sales each month over past 12 months.