

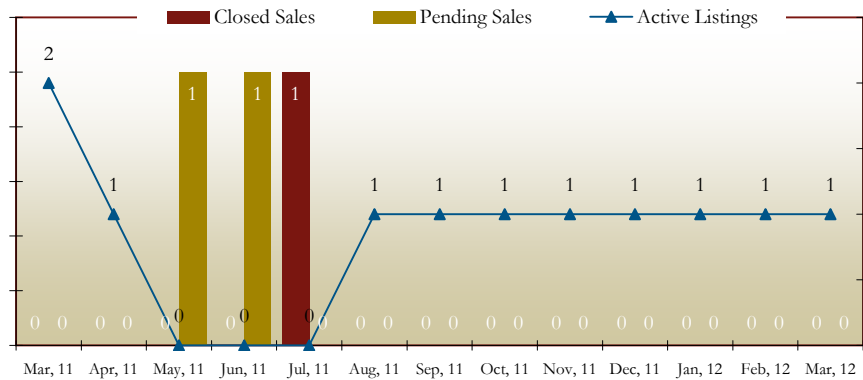


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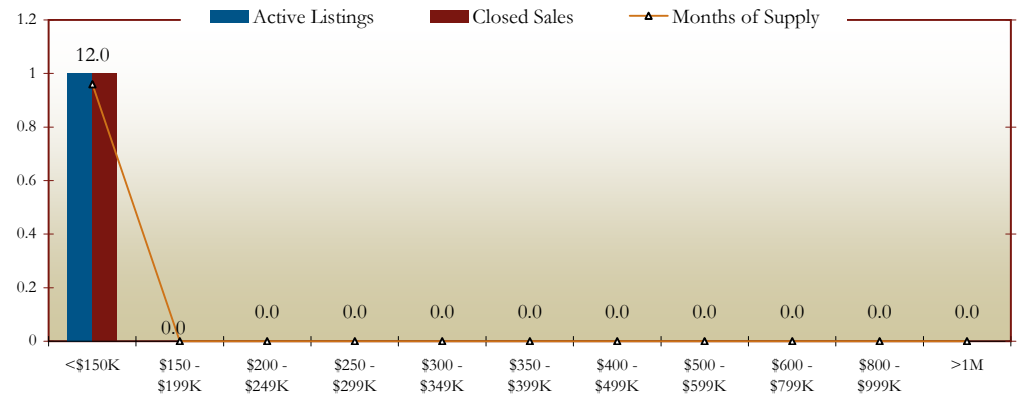
New Construction Statistics

Report Date: March, 2012 **Area:** 1292, Parma
Report Criteria: Single Family, Single Family Acreage (max 2 Acr), Condo, Townhouse
Minimum: 1bed, 1bath, \$2000 asking price **Age:** New, TBB, Under Const.

Inventory Trends



Inventory Analysis



| Price in 1000's | Active Listings as of 4/06/12 | Pending Sales as of 4/06/12 | Closed Sales ¹ | | | | Months ² of Supply | Average based on Closed Sales ¹ | | | | |
|----------------------|----------------------------------|--------------------------------|---------------------------|---------|--------|----------|----------------------------------|--|----------------|--------------|--------------|----------------|
| | | | 30 Days | 90 Days | 6 Mths | 12 Mths | | List Price | Sold Price | Difference | Sq Ft | Price per SqFt |
| <\$150K | 1 | | | | | 1 | 12.0 | 149,500 | 136,000 | 91.0% | 1,500 | 90.67 |
| \$150 - \$199K | 0 | | | | | 0 | 0.0 | 0 | 0 | | 0 | |
| \$200 - \$249K | 0 | | | | | 0 | 0.0 | 0 | 0 | | 0 | |
| \$250 - \$299K | 0 | | | | | 0 | 0.0 | 0 | 0 | | 0 | |
| \$300 - \$349K | 0 | | | | | 0 | 0.0 | 0 | 0 | | 0 | |
| \$350 - \$399K | 0 | | | | | 0 | 0.0 | 0 | 0 | | 0 | |
| \$400 - \$499K | 0 | | | | | 0 | 0.0 | 0 | 0 | | 0 | |
| \$500 - \$599K | 0 | | | | | 0 | 0.0 | 0 | 0 | | 0 | |
| \$600 - \$799K | 0 | | | | | 0 | 0.0 | 0 | 0 | | 0 | |
| \$800 - \$999K | 0 | | | | | 0 | 0.0 | 0 | 0 | | 0 | |
| >1M | 0 | | | | | 0 | 0.0 | 0 | 0 | | 0 | |
| Total | 1 | | | | | 1 | 12.0 | 149,500 | 136,000 | 91.0% | 1,500 | \$90.67 |
| Average Price | \$149,500 | | | | | | - | | | | | |
| Median Price | \$149,500 | \$0 | | | | | - | | | | | |

¹ Closed Sales from 4-01-11 to 3-31-12

² Months of Supply = Active Listings / Average # closed sales each month over past 12 months.