

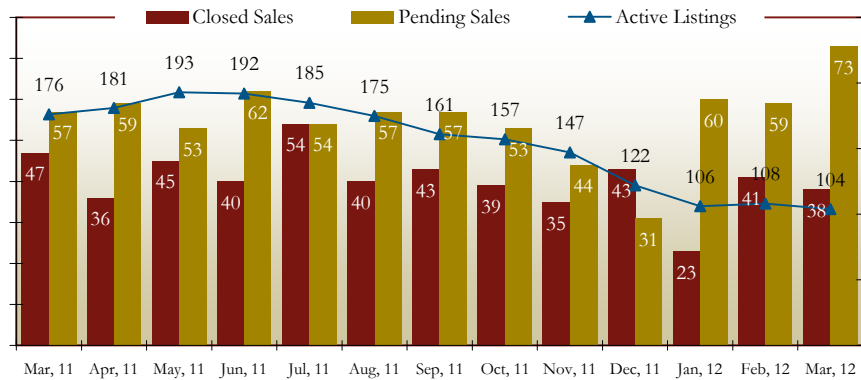


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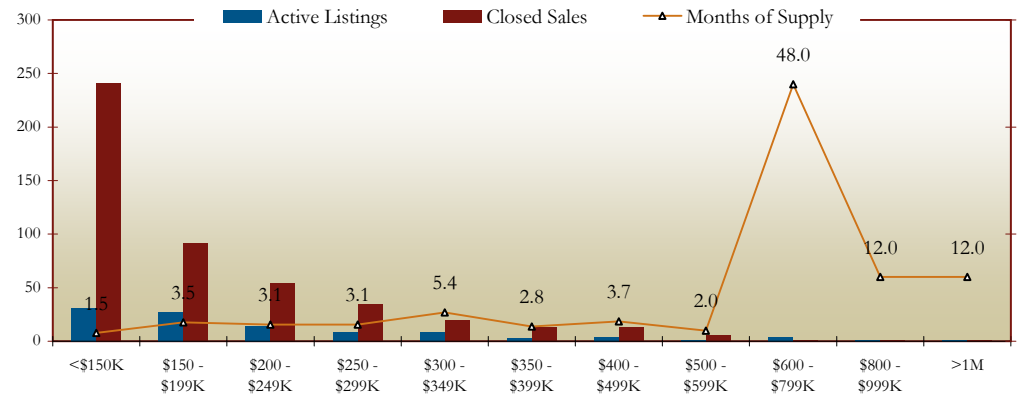
## Existing Home Statistics

**Report Date:** March, 2012      **Area:** 300, SE Boise  
**Report Criteria:** Single Family, Single Family Acreage (max 2 Acr), Condo, Townhouse  
 Minimum: 1bed, 1bath, \$2000 asking price      **Age:** <1 - 50+ years

**Inventory Trends**



**Inventory Analysis**



Price in 1000's	Active Listings as of 4/06/12	Pending Sales as of 4/06/12	Closed Sales <sup>1</sup>				Months <sup>2</sup> of Supply	Average based on Closed Sales <sup>1</sup>				
			30 Days	90 Days	6 Mths	12 Mths		List Price	Sold Price	Difference	Sq Ft	Price per SqFt
<\$150K	31	37	20	57	116	241	1.5	112,890	110,592	98.0%	1,315	84.08
\$150 - \$199K	27	16	7	20	38	92	3.5	176,199	171,834	97.5%	1,721	99.87
\$200 - \$249K	14	4	2	5	22	54	3.1	227,088	221,392	97.5%	2,050	108.00
\$250 - \$299K	9	3	3	4	12	35	3.1	287,028	276,497	96.3%	2,370	116.67
\$300 - \$349K	9	7	2	7	14	20	5.4	337,624	323,040	95.7%	2,806	115.12
\$350 - \$399K	3	3	2	5	7	13	2.8	377,414	370,308	98.1%	2,987	123.97
\$400 - \$499K	4	0	2	3	6	13	3.7	467,035	452,979	97.0%	3,015	150.24
\$500 - \$599K	1	2	0	1	2	6	2.0	542,206	545,125	100.5%	3,404	160.15
\$600 - \$799K	4	1	0	0	1	1	48.0	830,000	765,000	92.2%	3,650	209.59
\$800 - \$999K	1	0	0	0	0	1	12.0	850,000	860,000	101.2%	3,788	227.03
>1M	1	0	0	0	1	1	12.0	1,495,000	1,400,000	93.6%	5,000	280.00
<b>Total</b>	<b>104</b>	<b>73</b>	<b>38</b>	<b>102</b>	<b>219</b>	<b>477</b>	<b>2.6</b>	<b>187,659</b>	<b>182,707</b>	<b>97.4%</b>	<b>1,760</b>	<b>\$103.81</b>
<b>Average Price</b>	\$251,102	\$186,058				182,707	-					
<b>Median Price</b>	\$195,400	\$149,900				149,900	-					

<sup>1</sup> Closed Sales from 4-01-11 to 3-31-12

<sup>2</sup> Months of Supply = Active Listings / Average # closed sales each month over past 12 months.