

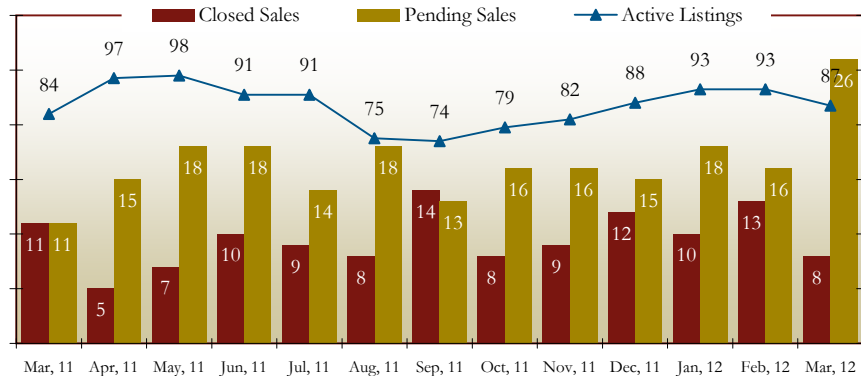


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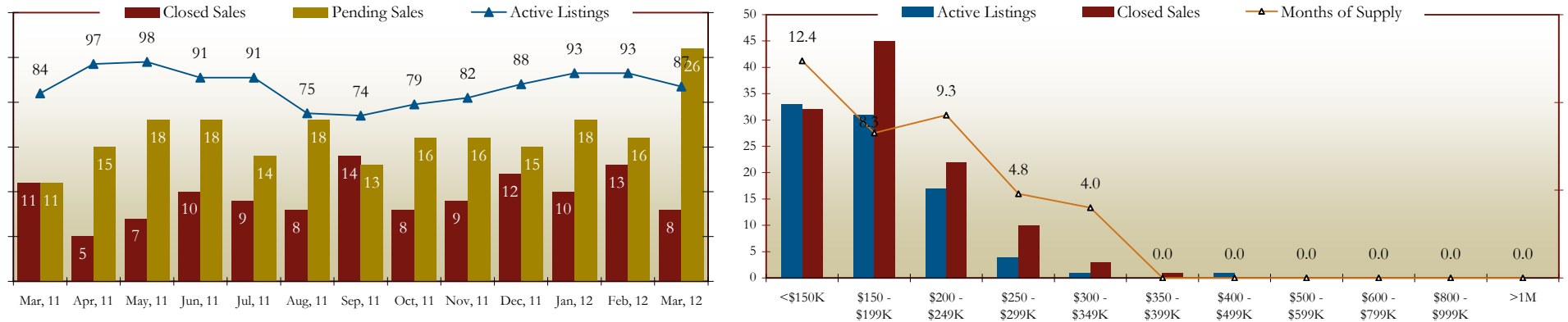
## New Construction Statistics

**Report Date:** March, 2012      **Area:** 550, SW Boise/Meridian  
**Report Criteria:** Single Family, Single Family Acreage (max 2 Acr), Condo, Townhouse  
 Minimum: 1bed, 1bath, \$2000 asking price      **Age:** New, TBB, Under Const.

**Inventory Trends**



**Inventory Analysis**



Price in 1000's	Active Listings as of 4/06/12	Pending Sales as of 4/06/12	Closed Sales <sup>1</sup>				Months <sup>2</sup> of Supply	Average based on Closed Sales <sup>1</sup>				
			30 Days	90 Days	6 Mths	12 Mths		List Price	Sold Price	Difference	Sq Ft	Price per SqFt
<\$150K	33	5	0	8	19	32	12.4	133,774	131,931	98.6%	1,530	86.22
\$150 - \$199K	31	9	6	15	28	45	8.3	179,059	177,278	99.0%	2,032	87.26
\$200 - \$249K	17	7	1	5	9	22	9.3	222,130	219,320	98.7%	2,111	103.90
\$250 - \$299K	4	5	1	1	2	10	4.8	264,968	268,479	101.3%	2,423	110.80
\$300 - \$349K	1	0	0	1	1	3	4.0	329,958	325,058	98.5%	2,967	109.57
\$350 - \$399K	0	0	0	1	1	1	0.0	399,777	399,777	100.0%	3,242	123.31
\$400 - \$499K	1	0	0	0	0	0	0.0	0	0		0	
\$500 - \$599K	0	0	0	0	0	0	0.0	0	0		0	
\$600 - \$799K	0	0	0	0	0	0	0.0	0	0		0	
\$800 - \$999K	0	0	0	0	0	0	0.0	0	0		0	
>1M	0	0	0	0	0	0	0.0	0	0		0	
<b>Total</b>	<b>87</b>	<b>26</b>	<b>8</b>	<b>31</b>	<b>60</b>	<b>113</b>	<b>9.2</b>	<b>188,182</b>	<b>186,585</b>	<b>99.2%</b>	<b>1,975</b>	<b>\$94.46</b>
<b>Average Price</b>	\$178,366	\$202,597				186,585	-					
<b>Median Price</b>	\$165,339	\$187,400				183,000	-					

<sup>1</sup> Closed Sales from 4-01-11 to 3-31-12

<sup>2</sup> Months of Supply = Active Listings / Average # closed sales each month over past 12 months.