

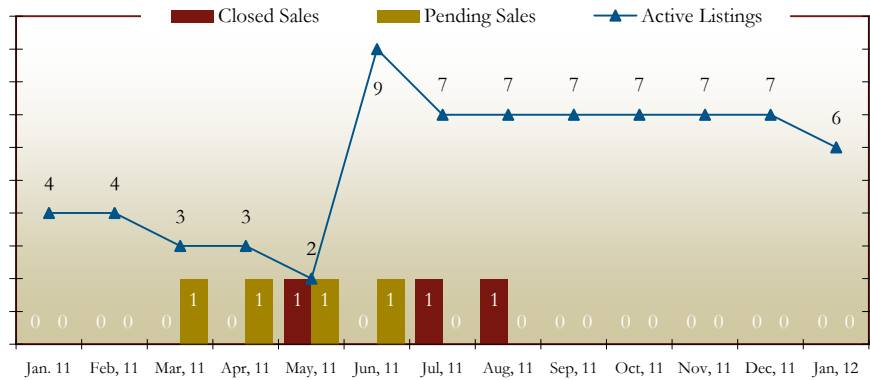


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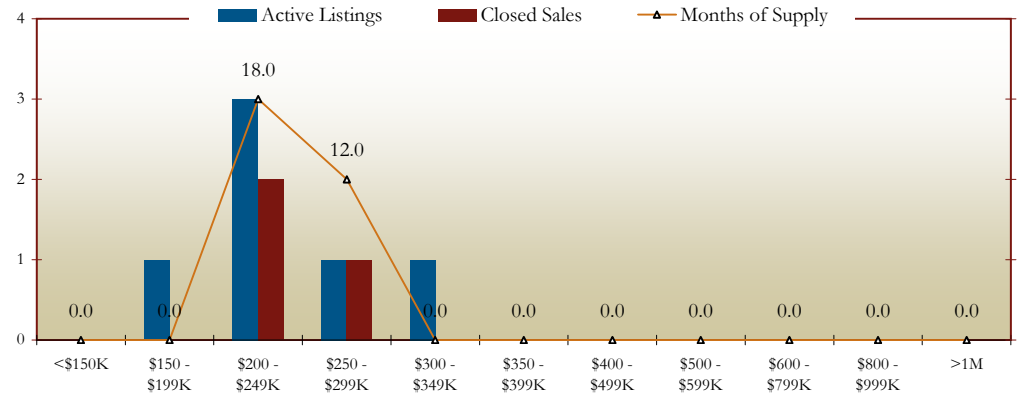
Community Statistics

Report Date: January, 2012 **Subdivision:** Heron River
Report Criteria: Single Family, Single Family Acreage (max 2 Acr), Condo, Townhouse
 Minimum: 1bed, 1bath, \$2000 asking price **Age:** New, To Be Built, Under Construction

Inventory Trends



Inventory Analysis



Price in 1000's	Active Listings as of 2/07/12	Pending Sales as of 2/07/12	Closed Sales ¹				Months ² of Supply	Average based on Closed Sales ¹				
			30 Days	90 Days	6 Mths	12 Mths		List Price	Sold Price	Difference	Sq Ft	Price per SqFt
<\$150K	0	0	0	0	0	0	0.0	0	0		0	
\$150 - \$199K	1	0	0	0	0	0	0.0	0	0		0	
\$200 - \$249K	3	0	0	0	0	2	18.0	227,900	214,750	94.2%	2,336	91.95
\$250 - \$299K	1	0	0	0	1	1	12.0	269,940	277,325	102.7%	2,655	104.45
\$300 - \$349K	1	0	0	0	0	0	0.0	0	0		0	
\$350 - \$399K	0	0	0	0	0	0	0.0	0	0		0	
\$400 - \$499K	0	0	0	0	0	0	0.0	0	0		0	
\$500 - \$599K	0	0	0	0	0	0	0.0	0	0		0	
\$600 - \$799K	0	0	0	0	0	0	0.0	0	0		0	
\$800 - \$999K	0	0	0	0	0	0	0.0	0	0		0	
>1M	0	0	0	0	0	0	0.0	0	0		0	
Total	6	0	0	0	1	3	24.0	241,913	235,608	97.4%	2,442	\$96.48
Average Price	\$250,408	\$0				235,608	-					
Median Price												

¹ Closed Sales from 2-01-11 to 1-31-12

² Months of Supply = Active Listings / Average # closed sales each month over past 12 months.