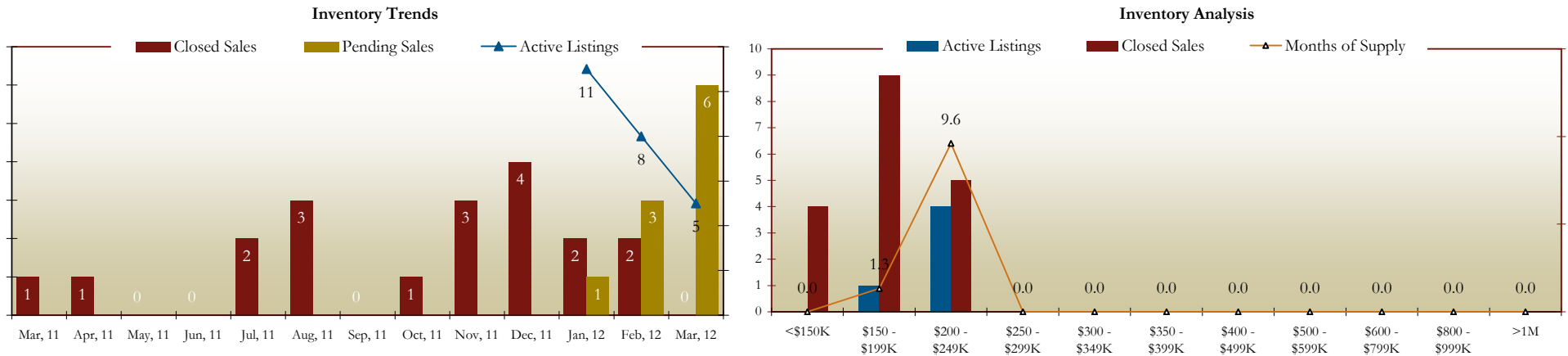




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Community Statistics, New Construction

Report Date: March, 2012 **Subdivision:** Tustin
Report Criteria: Single Family, Single Family Acreage (max 2 Acr), Condo, Townhouse
 Minimum: 1bed, 1bath, \$2000 asking price **Age:** New, To Be Built, Under Construction



Price in 1000's	Active Listings as of 4/06/12	Pending Sales as of 4/06/12	Closed Sales ¹				Months ² of Supply	Average based on Closed Sales ¹				
			30 Days	90 Days	6 Mths	12 Mths		List Price	Sold Price	Difference	Sq Ft	Price per Sq Ft
<\$150K	0	0	0	2	2	4	0.0	144,492	142,245	98.4%	1,531	92.94
\$150 - \$199K	1	5	0	1	6	9	1.3	180,637	178,285	98.7%	2,095	85.10
\$200 - \$249K	4	1	0	1	4	5	9.6	212,117	212,177	100.0%	2,778	76.38
\$250 - \$299K	0	0	0	0	0	0	0.0	0	0		0	
\$300 - \$349K	0	0	0	0	0	0	0.0	0	0		0	
\$350 - \$399K	0	0	0	0	0	0	0.0	0	0		0	
\$400 - \$499K	0	0	0	0	0	0	0.0	0	0		0	
\$500 - \$599K	0	0	0	0	0	0	0.0	0	0		0	
\$600 - \$799K	0	0	0	0	0	0	0.0	0	0		0	
\$800 - \$999K	0	0	0	0	0	0	0.0	0	0		0	
>1M	0	0	0	0	0	0	0.0	0	0		0	
Total	5	6	0	4	12	18	3.3	181,349	179,691	99.1%	2,159	\$83.22
Average Price	\$207,497	\$187,823				179,691	-					
Median Price												

¹ Closed Sales from 4-01-11 to 3-31-12

² Months of Supply = Active Listings / Average # closed sales each month over past 12 months.