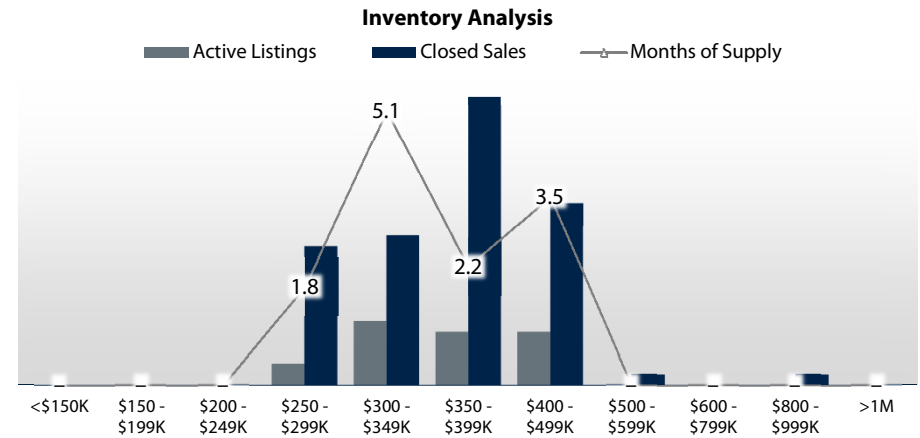
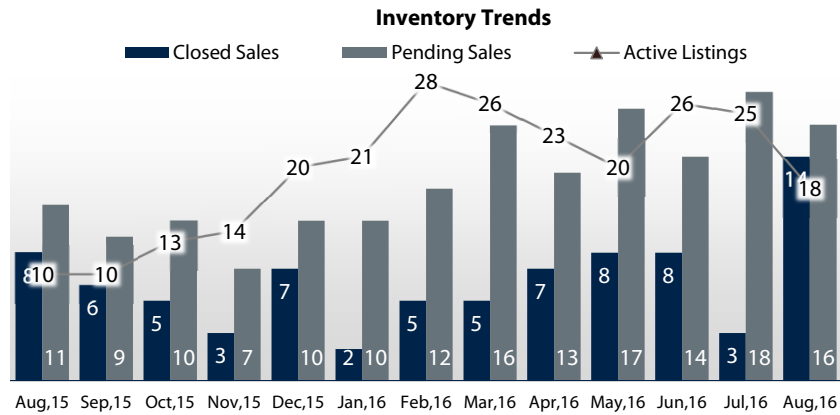


### Community Statistics, New Construction

**Report Date:** August, 2016      **Subdivision:** Harris Ranch  
**Report Criteria:** Single Family, Single Fam Acr (max 2 Acr), Condo, Townhouse  
 Minimum: 1bed, 1bath, \$2000 asking price      **Age:** New, To Be Built, Under Construction



| Price in<br>1000's   | Active Listings<br>as of 9/05/16 | Pending Sales<br>as of 9/05/16 | 12-month Closed Sales <sup>1</sup> |           |                    | Months <sup>2</sup><br>of Supply | Average based on Closed Sales <sup>1</sup> |                |               |              |                |   |
|----------------------|----------------------------------|--------------------------------|------------------------------------|-----------|--------------------|----------------------------------|--|----------------|---------------|--------------|----------------|---|
|                      |                                  |                                | Solds                              | Avg CDOM  | Distressed<br>## % |                                  | List Price                                 | Sold Price     | Difference    | Sq Ft        | Price per SqFt |   |
| <\$150K              | -                                | -                              | -                                  | -         | -                  | -                                | -  | -              | -             | -            | -              | - |
| \$150 - \$199K       | -                                | -                              | -                                  | -         | -                  | -                                | -  | -              | -             | -            | -              | - |
| \$200 - \$249K       | -                                | -                              | -                                  | -         | -                  | -                                | -  | -              | -             | -            | -              | - |
| \$250 - \$299K       | 2                                | 5                              | 13                                 | 117       | -                  | 1.8                              | 288,266                                    | 288,266        | 100.0%        | 1,779        | 162.01         |   |
| \$300 - \$349K       | 6                                | 3                              | 14                                 | 124       | -                  | 5.1                              | 328,420                                    | 328,420        | 100.0%        | 2,106        | 155.92         |   |
| \$350 - \$399K       | 5                                | 5                              | 27                                 | 76        | -                  | 2.2                              | 376,288                                    | 376,288        | 100.0%        | 2,388        | 157.56         |   |
| \$400 - \$499K       | 5                                | 2                              | 17                                 | 49        | -                  | 3.5                              | 425,647                                    | 427,790        | 100.5%        | 2,763        | 154.84         |   |
| \$500 - \$599K       | -                                | -                              | 1                                  | -         | -                  | -                                | 544,329                                    | 544,329        | 100.0%        | 2,794        | 194.82         |   |
| \$600 - \$799K       | -                                | 1                              | -                                  | -         | -                  | -                                | -  | -              | -             | -            | -              |   |
| \$800 - \$999K       | -                                | -                              | 1                                  | -         | -                  | -                                | 839,422                                    | 839,422        | 100.0%        | 4,573        | 183.56         |   |
| >1M                  | -                                | -                              | -                                  | -         | -                  | -                                | -  | -              | -             | -            | -              |   |
| <b>Total</b>         | <b>18</b>                        | <b>16</b>                      | <b>73</b>                          | <b>82</b> | <b>0</b>           | <b>3.0</b>                       | <b>371,574</b>                             | <b>372,002</b> | <b>100.1%</b> | <b>2,348</b> | <b>\$158</b>   |   |
| <b>Average Price</b> | <b>\$355,669</b>                 | <b>\$358,517</b>               | <b>372,002</b>                     |           |                    |                                  |  |                |               |              |                |   |

<sup>1</sup> Closed Sales from 9-01-15 to 8-31-16

<sup>2</sup> Months of Supply = Active Listings / Average # closed sales each month over past 12 months.